Sirva, Inc. has filed for bankruptcy protection... let's see how CreditRiskMonitor tracked this trend!

SIRVA, Inc.

700 Oakmont Lane Westmont, IL 60559 United States

Filed for Bankruptcy on 2/5/2008 Case # 08-10433, filed in the U.S. Bankruptcy Court for the Southern District of New York

Latest Financial Statements as of 9/30/2007

Business Summary

Phone: (630) 570-3000

SIRVA, Inc. (SIRVA) is a provider of relocation solutions (relocation services and moving services) to more than 12,000 corporate clients and governmental agencies, as well as a number of individual consumers around the world. The Company's services include transferee counseling, home purchase programs, real estate broker and agent referrals to assist transferees with home sales and purchases, mortgage originations, expense management, movement of household goods, global program management, and the provision of destination settling in services. It globally markets and delivers these services under the SIRVA Relocation brand, as well as a variety of household goods. The Company provides relocation services through its operating centers located in the United States, Asia, continental Europe, the United Kingdom, Australia and New Zealand. It operates in three segments: Global Relocation Services, Moving Services North America and Moving Services Europe and Asia Pacific.

(Source: 10-K)

Ticker: SIRV

Employees: 4,630 (as of 12/31/2006) Federal Tax Id: 522070058

Credit Scores

2/5/2008 FRISK2 Score

Probability of default range: 21.0% - 50.0%

Z" Score -0.84(Fiscal danger) 9/30/2007

Auditor Information

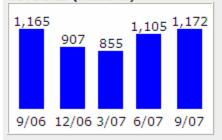
Last Audit: 12/31/2006

Auditors: PricewaterhouseCoopers

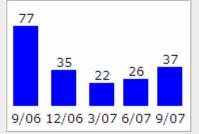
Opinion: Unqualified with

Explanation

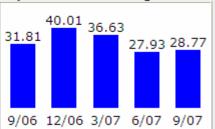
Net Sales (millions)



Working Capital (millions)



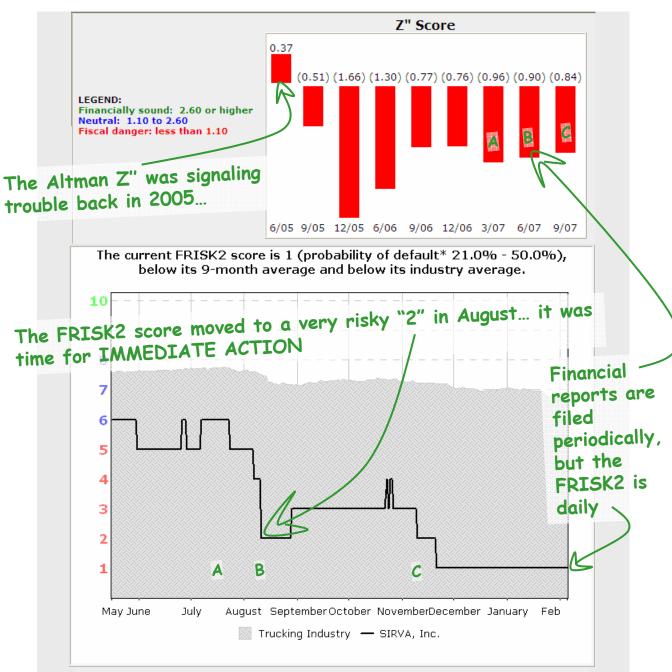
Days Sales Outstanding



Third Ouarter and Year-to-Date Results

Sales for the 3 months ended 9/30/2007 remained flat at \$1.17 billion. Sales for the 9 months ended 9/30/2007 increased 6.05% to \$3.13 billion from \$2.95 billion for the same period last year.

Gross profit margin decreased 13.20% for the period to \$96.70 million (8,25% of revenues) from \$111.40 million (9.56% of revenues) for the same period last year. Gross profit margin decreased 6.06% for the



FRISK2 Score - A score indicating the probability of default for a company over a 12 month horizon, based on new daily information in the CRMZ database, as calculated by a proprietary statistical model created by Dr. Camilo Gomez, and back-tested on 10,000 companies. (see Financial Risk (FRISK2) Score).

The FRISK2 score is reported on a 1 to 10 scale:

	FRISK2	Probability of default within 12 months				
	FKISKZ	From	To			
Best	10	0%	0.3%			
	9	0.3%	0.4%			
	8	0.4%	0.9%			
	7	0.9%	1.9%			
	6	1.9%	3.7%			
	5	3.7%	7.4%			
	4	7.4%	10.1%			
	3	10.1%	14.1%			
	2	14.1%	21.0%			
Worst	1	21.0%	50.0%			

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Try our Credit Limit Service.

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... plus, look at the <u>news alerts</u> you would have seen...

		News	Summa	TY (○ CRM selected stories ○ Moody's stories ○ All stories) Next Page	Bankrupt were
Lender	#	Date	Source	Headline	you part of a pre-negotiation?
negotiations	1	2/5/2008	PR Newswire	SIRVA Reaches Restructuring Agreement with its Lenders	you part of the pa
negonanons	2	1/29/2008	CRM News Service	SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive	pre-negotiation.
	3	1/15/2008	CRM New Service	SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive Agreement, Financial Statements and Exhibits	
	4	12/17/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers, Other Events, Financial Statements and Exhibits	
a) 10 —	5	12/14/2007	PR New wire	SIRVA Announces Management Appointments	Two
Shelf			Service	SIRVA INC: a Form S-1 has been Filed with the SEC	directors /
registration	7	11/20/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Notice of Delisting or Failure to Satisfy a Continued Listing Rule or Standard; Transfer of Listing,	resign
new	8	11/19/2007	PR Newswire	<u>Financial Statements and Exhibits</u> <u>SIRVA Receives NYSE Delisting Notification</u>	103131
Preferred,	9	11/13/2007	CRI News	SIRVA, Inc updated financials available	
added	10	11/5/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Results of Operations and Financial Condition, Regulation FD Disclosure, Financial Statements and Exhibits	
	×	1/9/2007		SIRVA INC: a Form 10-Q has been Filed with the SEC	
Equity	12	11/8/2007		SIRVA Reports Results for the Third Quarter and Nine Months Ended September 30, 2007	A .
	13	10/5/2007		SIRVA INC FILES (8-K) Disclosing Notice of Delisting or Failure to Satisfy a Continued Listing Rule or Standard; Transfer of Listing,	director
Delisting	14	10/5/2007	COM News	Financial Statements and Exhibits SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive	
notices			367)	Agreement, Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant, Financia	resigns
Notices	15	9/20/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers, Financial Statements and Exhibits	
colo of	16		Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers, Financial Statements and Exhibits	
Sale of	17		Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers, Other Events, Financial Statements and Exhibits	
A/R	18	8/9/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Results of Operations and Financial Condition, Change in Directors or Principal Officers, Regulation FD	
portfolio'	19	8/9/2007	CRM News Service	<u>Disclosure, Financial Statements and Exhibits</u> <u>SIRVA INC: a Form 10-0 has been Filed with the SEC</u>	
	20	7/13/2007	CRM News Service	SIRVA INC: a Form 10-Q has been Filed with the SEC	
Golden	21	7/10/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers	
	22	6/29/2007	CRM News Service	SIRVA INC: a Form 10-K has been Filed with the SEC	
parachutes	23	6/27/2007		SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive Agreement, Material Modification to Rights of Security Holders,	CFO and
in place	24	6/22/2007	CRM News	Amendments to Articles of Inc. or Bylaws; Change in Fiscal Year, Finan SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive	SVP HR
	25	6/18/2007	Service CRM News	Agreement SIRVA INC FILES (8-K) Disclosing Regulation FD Disclosure, Financial	
	26	6/8/2007	Service CRM News	Statements and Exhibits SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal	terminated
Major	27	5/31/2007	Service CRM News	Officers SIRVA, Inc updated financials available	
Major renegotiation	28	5/16/2007	1 -	SIRVA INC FILES (8-K) Disclosing Results of Operations and Financial	
renegorians	29	5/11/2007	CRM News	Condition, Regulation FD Disclosure SIRVA INC Files Notification of Late Filing for its Form 10-Q with the	
with lenders	30	5/4/2007	CRM News	Securities and Exchange Commission. SIRVA INC: a Form 10-Q has been Filed with the SEC	Board of
	33	5/3/2007	Service CRM News Service	SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive Agreement, Change in Directors or Principal Officers, Other Events	Directors
	34	4/20/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers, Other Events, Financial Statements and Exhibits	
Sale of	35	4/9/2007	CRM News	SIRVA INC FILES (8-K) Disclosing Results of Operations and Financial Condition, Regulation FD Disclosure	— reduces its
Subsidiary /	36	4/6/2007	CRIVID EW	SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive Agreement, Change in Directors or Principal Officers, Other Events	size
	37	3/19/2007	CRM News Service	SIRVA INC Files Notification of Late Filing for its Form 10-K with the Securities and Exchange Commission.	
	38	3/16/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Entry into a Material Definitive Agreement, Other Events, Financial Statements and Exhibits	New CEO
	39	3/14/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Change in Directors or Principal Officers	
Late	40	2/6/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Results of Operations and Financial Condition, Regulation FD Disclosure	
filing	41	2/2/2007	CRM News Service	SIRVA, Inc updated financials available	
notices	42	2/1/2007	CRM News Service	SIRVA INC FILES (8-K) Disclosing Results of Operations and Financial Condition, Regulation FD Disclosure	
	43	1/31/2007	CRM News Service	SIRVA INC: a Form 10-K has been Filed with the SEC	
	44	1/30/2007	CRM News Service	SIRVA INC: a Form 10-Q has been Filed with the SEC	(0.45) 000 0004
					(845) 230-3021

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... need more depth? Look at the Performance Ratios...

too little Gross Margin, about zero Operating Margin, and 5 quarters of losses... yields inadequate cash flow

ı	Performanc	e Ratios - S (Thousands of U.	equential Q	uarters	,
Period Ended	3 mos 9/30/2007	3 mos 6/30/2007	3 mos 3/31/2007	3 mos 12/31/2006	3 mos 9/30/2006
Net sales \$	\$1,171,600	\$1,105,000	\$855,400	\$906,700	\$1,165,200
% change	6.03%	29.18%	-5.66%	-22.19%	13.07%
Gross margin \$	\$96,700	\$83,900	\$67,300	\$82,700	\$111,400
% change	15.26%	24.67%	-18.62%	-25.76%	26.45%
% of sales	8.25%	7.59%	7.87%	9.12%	9.56%
SG&A \$	\$77,200	\$74,200	\$86,700	\$95,400	\$86,700
% change	4.04%	-14.42%	-9.12%	10.03%	9.33%
% of sales	6.59%	6.71%	10.14%	10.52%	7.44%
Operating margin \$	\$4,200	\$7,700	(\$24,700)	(\$14,900)	\$22,300
% change	-45.45%	131.17%	-65.77%	-166.82%	259.68%
% of sales	0.36%	0.70%	-2.89%	-1.64%	1.91%
EBITDA \$	\$13,700	\$18,400	(\$14,200)	\$3,500	\$22,600
% change	-25.54%	229.58%	-505.71%	-84.51%	32.94%
% of sales	1.17%	1.67%	-1.66%	0.39%	1.94%
Pre-tax income \$	(\$13,200)	(\$4,100)	(\$36,500)	(\$17,500)	(\$800)
% change	-221.95%	88,77%	-108,57%	-2087.50%	84.31%
% of sales	-1.13%	-0.37%	-4 27%	1.03%	0.07%
Net income (loss) 🗧	(\$10,400)	(\$5,200)	(\$29,600)	(\$18,600)	(\$2,600)
% change	-100.00%	82,43%	-59,14%	-615,38%	55.17%
% of sales	-0.89%	-0.47%	-3.46%	-2.05%	-0.22%
Tax expense \$	(\$2,800)	\$1,000	(\$6,900)	\$2,200	\$1,800
Effective tax rate	21.21%	-24.39%	18.90%	-12.57%	-225.00%
Depreciation expense \$	\$6,100	\$5,000	\$5,300	\$3,800	\$7,100
% of sales	0.52%	0.45%	0.62%	0.42%	0.61%
% of capital expenses	129.79%	111.11%	220.83%	59.38%	202.86%
% of PP&E, net (annualized)	31.12%	26.39%	26.60%	16.84%	29.94%
Capital expenditures \$	\$4,700	\$4,500	\$2,400	\$6,400	\$3,500
% change	4.44%	87.50%	-62.50%	82.86%	-12.50%
% of PP&E, net (annualized)	23.98%	23.75%	12.05%	28.37%	14.76%
% of working capital (annualized)	59.87%	75.16%	33.80%	46.00%	29.20%
Interest coverage ratio	0.72	1.17	(0.94)	0.23	1.63
% change	-38 15%	224.63%	-500.34%	-85 55%	10.94%
Free cash flow \$	> \$85,000	(\$67,700)	(\$16,900)	(\$16,600)	(\$26,000)
% change	225.55%	-300.59%	-1.81%	35.15%	62.80%
Source:	10-Q 11/9/2007	10-Q 8/9/2007	10-Q 7/13/2007	10-K 6/29/2007	10-Q 11/9/2007